

MINUTES

Study Visit & Task Force Meeting

18-19 August, 2010

Technologiezentrum Vorpommern, Greifswald, Germany

Wednesday, 18.08.2010

// **Riga:** Edvīns Bartkevišs/ Jānis Miezeris/ Inga Brieze/ Agnese Latiša / Ģirts Ieleja / Dace Zvagule / Jānis Stabulnieks / Baiba Endzele/ Ilze Linkuma [9]

// **Sweden:** Sture Ericsson/ Bengt Falgren/ Sven Anderson [3]

// **Belarus:** Katsiaryna Korolyova/ Olga Dylevskaya/ Sviatlana Tsuryk [3]

// **Poland:** Tomasz Kubaci/ Babraj Bartosz [2]

// **Norway:** Martin Stok/ Kjiell Vagen [1]

// **TZV:** Tino Ringhand/ Benjamin Techen/ Mario Kokowsky [3]

Study Visit - 18. August 2010 – 13:15 – 15:15

- 1. misc. presentations**
- 2. task force meeting**
- 3. Meeting with DISKE project**

1.1 Welcome by representative of the municipality [town hall – Senatssaal]

Mr. Florian Feldt, department manager economy and tourism Hansestadt Greifswald and

Ms. Anett Dahms, town twinning and international contacts Hansestadt Greifswald

Welcome to all participants & short presentation about Greifswald as business location, closing short discussion about funding opportunities

[Presentation – PDF document enclosed]

1.2 Centre of Research Support and Commercial Services & Center of Knowledge Interchange

Dr. Stefan Seiberling, Lecture Hall Anatomy

Presentation about the work of the transfer manager, the aims and the structure, closing discussion about the future work

[Presentation – PDF document enclosed]

1.3 Technology Center of Western Pomerania

Mario Kokowsky, Managing Director, Conference Room TZV

Official Welcome and short presentation about the Technology Center of Western Pomerania and the project TechnoStartup

[Presentation – PDF document enclosed]

1.4

Economic Development Corporation Vorpommern

Rolf Kammann, managing director Economic Development Corporation Vorpommern

Presentation of their work, Vorpommern as business location
[Presentation – PDF document enclosed]

Closing: Discussion about thw work of the Technology Center and the Economic Development Corporation Vorpommern

2.

Task Force Meeting – TZV Conference Room

Sture Ericsson, Managing Director Stiftelsen Teknikdalen

Swedish Partner present their results and how they want to work in WP 3.1 & 3.2. First they gave a short overview about the objective and the methodology. Project partners agreed, that it is important

- to identify developers needs
- establish a common language

Thereafter they presented the set up of the questionnaire (not questions and details) to the Partners and the time schedule.

- Partners agreed about key-aspects-questionnaire and time schedule

After this Swedish Partner present their questionnaire. Strong discussion about special questions and the set-up of the questionnaire.

Decisions:

- every partner select two BI and distribute to them the questionnaire also they will prepare them for the following face2face interview.
- every partner will assist the BI, if there are any problems, misunderstandings with the questionnaire
- every partner will think about the common language and make recommendations
- every partner will help to involve BI in BSR, which countries aren't in the project (Finland, Estonia, Lithuania, Denmark)
- partner will make recommendation about questionnaire and send them to swedish partner (DL 30/08/10). If there are no recommendation an ok is assumed.
- Swedish partner will update questionnaire

Managing Meeting shifted to Thursday, 19.08.10 / 14:00 – 15:30

3.

Meeting with DISKE Project

Moderate by Benjamin Tehen (IBI Net) and Tino Ringhand (DISKE)

An 'off the record' meeting with the some Partners of the South Baltic Project DISKE. First steps for undersigning the letter of intent.

Thursday, 19.08.2010

Participants: IBI Net Partner, DISKE Partner, Other Guest

[TZV – Conference Room Clausius]

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1. **misc. presentations**
2. **Cooperation Meeting IBI Net & DISKE (including discussion about future)**
3. **Managing Mtg**
4. **Workshop**
5. **Presentation of the workshop results**

1. Misc. presentations

1.1 Cooperation's/ Networking

Sybille Kubale, EUNOP
[presentation enclosed]

1.2 German Association of Innovation, Technology and Business Incubation Centres

Uwe Hoppe, Managing Director Business and Innovation Center Frankfurt Oder
[presentation enclosed]

1.3 Cooperation between Faculty of Law and Economics at the University of Greifswald and the TZV

Prof. Walter Ried, Dean of Law and Economics Faculty
[presentation enclosed]

1.4 Presentation of the IBI Net Project

Inga Brieze, Project Manager IBI Net, Riga Planning Region
It is assumed that the project is known

1.5 Presentation of the DISKE Project

Anna Zelinska, Project Manager DISKE, City of Elblag
General aims, objectives and partners
[Presentation enclosed]

2. Cooperation Meeting IBI Net & DISKE

Short presentation by Tino Ringhand to show how important such cooperation can be. He also presented the vision of funding an association of Technology and Innovation Centers in the BSR.

Lead Partner IBI Net and DISKE undersigned Letter of Intent for further

cooperation between these two projects.
Discussion about further steps and the vision of funding an association.

Decisions:

- TZV will be the contact point for the cooperation
- TZV will draw a timeschedule for the next steps
- Partners agreed, that project meetings should be combined, if it is possible

3. **Managing Meeting**

Minutes are enclosed

4. **Workshop “Going international, the role of technology centers in BSR”**

(project partners + guests)

results see ‘5. Presentation of the workshop results’

5. **Presentaion of the workshop results**

(project partners + guests + Prime Minister of MV and his delegation + Marshall Voivodeship Western Pomerania and his delegation)

1. Technology Centers are responsible for the regional economy
 - a. Survival rate of Business in a technology center: 90%
 - b. Survival rate after leaving the technology center: 52%
2. Many Start Ups try to go international
3. Technology Centers have to accompany this going international.
4. International Project work in Technology Centers is important to support Start Ups for going international

The prime minster of Mecklenburg Vorpommern and the Marshall of the West Pomeranian Voivodeship listened very interested and supported this cooperation and the work of the technology centers.